

CITY OF SHREVEPORT-PURCHASING DIVISION

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Phone 318/673-5450 web site: www.shreveportla.gov Fax 318/673-5408

December 6, 2021

AMENDMENT #1

RFP #21-826

Brokerage Service for Insurance Coverage

Proposers on the project are hereby notified that this amendment shall be attached to and made part of the above named solicitation documents dated November 5, 2021. The following items are issued to add to, to modify, and/or clarify the solicitation documents. These items shall have full force and effect as the solicitation documents. Proposals, to be submitted on the specified date, shall conform to the additions and revisions listed herein. Failure to do so may subject the proposal to being declared as non-responsive.

It shall be the proposer's responsibility to make inquiry as to any amendments issued.

1.0 Questions and Clarifications

- 1.1 Please advise current insurance profile by name of carrier, line(s) of business, annual premium, current local broker.

Arthur J. Gallagher
Revenue: \$7 billion
Headquarters
2850 Golf Road
Rolling Meadows, IL 60008
Tel.: (630) 773-3800
Website: <https://www.ajg.com>

- 1.2 What are some of the biggest insurance program challenges facing the City?

Our biggest insurance program to be implemented in 2022 is a Return-to-Work program for workers compensation.

- 1.3 Why has the City released this solicitation for broker services?

The decision to release an RFP was due to the fact that the contract of our current insurance broker has expired, and the City is interested in what better or best services are available.

- 1.4 What are the immediate risk management challenges facing the City, charged with building solutions?

The immediate Risk Management Challenges facing the City in charge of Building Solution is to make sure the Probability of a loss to any Real Property owned by the City and coverage is adequate to repair and or replace those damages caused by a scheduled peril under an insurance policy.

- 1.5 What long term risk management objectives are the City considering?

A strong safety program to reduce the Risk and Exposures of Monetary Loss to the City. Risk Reduction and Risk Mitigation.

- 1.6 Who is the current Broker on the account?

Bourgeois, Butler-Arthur J Gallagher Risk Management in Baton Rouge, 70817

1.7 Who is the current SBE/DBE on the account?

Bourgeois, Butler-Arthur J Gallagher Risk Management in Baton Rouge, 70817

1.8 What is the current compensation structure? Commission or Fee? Please prove % if commission or flat fee amount for current broker as well as SBE/DBE.

Commissions are paid by the Insurers not the City.

1.9 Are you satisfied with the current services being provided?

Yes

1.10 The solicitation included information regarding the current program but did not mention workers compensation. Please confirm this line is not included in the current solicitation.

Workers' Compensation and Inland Marine Equipment is not included.

1.11 In the current market, we find many programs include a mix of foreign markets as well as domestic admitted and non-admitted carriers. Item 18.G of the solicitation references a maximum of 10% commission for foreign wholesale/intermediary brokers. How is non-owned and owned domestic wholesale compensation handled in the current contract and how do you want them included in this solicitation?

This information can be provided by our current broker Bourgeois, Butler-Arthur J Gallagher Risk Management in Baton Rouge, 70817

1.12 For the brokerage and consulting services requested, is the City of Shreveport requesting that the broker/consultant be compensated only by a fee? I.E., there will be no compensation via commissions for the broker/consultant selected.

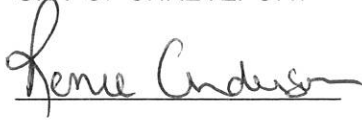
The City will not pay a fee or commission to any brokerage service.

1.13 Can you provide the current expiration dates, premium, and carriers for all policies that are associated with the services provided for RFP 21-826?

The current expiration date is 03-31-2022. The Premiums paid, names of carriers for all policies. Will not be release. Providing the amount of premiums will create an unfair advantage to any entity submitting an RFP.

All questions must be submitted in writing. E-mail questions to Shay Meadows at shay.meadows@shreveportla.gov. Continue to monitor BidSync and the City website www.shreveportla.gov/solicitations for any additional amendments.

CITY OF SHREVEPORT

A handwritten signature in cursive script that reads "Renee Anderson". The signature is written in black ink and is positioned above a horizontal line.

Renee Anderson
Interim Purchasing Agent